CCX 2015To Do Checklist

Nibble Entrepreneurship Program:

Empowering Immigrants to Launch Culinary Careers

Rachel Strutt, Cultural Director, Somerville Arts Council

1. Is This Type of Project a Good Fit? If So, Build Upon Existing Assets

- -Would such a program be a natural extension of your current programming? If so, you'll have more momentum.
- -Do you have existing partnerships and resources that you can engage/strengthen to create a similar program?

2. Research

- -Conduct online research, conduct interviews and set up site visits to learn more about similar initiatives
- -Ask lots of questions; take notes; learn from other's successes and pitfalls
- -Recognize that you could conduct research forever and at some point you just need to launch

3. Develop Overarching Plan: Start Small for Now; Expand Later!

- -Launch a "Pilot Program" (rather than promising this will be a large and successful program that will take over the world!)
- -Write a 1-2 page document summarizing the program (Key program goals? How long? Who will it serve? Partners? Participants?)

4. Develop List of Partners and Pinpoint Their Roles

- -Develop a broad coalition: businesses, non-profit groups, governmental departments
- -Be clear about what partner involvement will entail; confirm and confirm again. Be persistent; people are well intentioned but busy

5. **Space Needs/Finances**

- -Line up where you will run this program. Ideally it will have a kitchen and classroom space; can you get space donated?
- -Budget can be small & simple to start. The majority of our guest lecturers volunteered; space donated. Biggest expense: staff time
- -Students paid small entry fee of \$100 per 8-week program (to

ensure level of commitment); the Arts Council offered financial to many students – 75% of fee

6. Curriculum

- -We conducted an entry questionnaire to gage goals/interests of students; created curriculum around this
- -Can you engage local experts to guest lecture?
- -If interested, pick up one of our Syllabi

7. Outreach

- -Do not underestimate the importance and time it will take to do good outreach for participants
- -Work with partners to get word out to immigrant communities; translating materials is key

8. Language Issues/Translation

- -Will you need translation services at your classes?
- -If possible, translate all handouts you will pass out

9. Final Project and/or Other Tangible End Goal of Pilot

- -Enable your students to put their new-found knowledge and cooking skills to the test by having students conduct a final project (teach a cooking class, vend at a festival, hold a pop-up restaurant)
- -Require that students obtain ServeSafe certification in order to graduate

10. Document

- -Collect press release, syllabus, hand-outs, intro and exit surveys
- -Tell students' stories along the way via blog, newsletter, etc.
- -This material will arm you with ammunition for future funding to expand program

11. Roll with the Punches

-Build on successful elements and discontinue any elements that are not successful. An organic and resilient approach will likely yield the best results.